

UNIVERSITI KUALA LUMPUR BUSINESS SCHOOL

FINAL EXAMINATION JULY 2025 SEMESTER

COURSE CODE

: EAB41603

COURSE NAME

: GLOBAL ENTREPRENEURSHIP

PROGRAMME NAME

(FOR MPU: PROGRAMME LEVEL)

: BACHELOR OF ACCOUNTING

DATE

: 18 SEPTEMBER 2025

TIME

: 2:00 PM - 5:00 PM

DURATION

: 3 HOURS

INSTRUCTIONS TO CANDIDATES

- 1. Please CAREFULLY read the instructions given in the question paper.
- 2. This question paper has information printed on both sides of the paper.
- 3. This question paper consists of TWO section.
- 4. Answer ALL questions for Section A.
- 5. Section B consist of four questions. Answer THREE (3) questions only.
- 6. All questions must be answered in English (any other language is not allowed).
- 7. Please write your answer on the answer booklet provided.
- 8. This question paper must not be removed from the examination hall.

THERE ARE TWO (2) PAGES OF QUESTIONS, EXCLUDING THIS PAGE.

SECTION A (Total: 40 marks)

Answer ALL questions.

Please use the answer booklet provided.

Question 1

Illustrate the Build-Measure-Learn feedback loop

(20 marks)

Question 2

Examine how Build Measure Learn feedback loop fosters continuous innovation in a startup environment?

(20 marks)

SECTION B (Total: 60 marks)

Answer THREE (3) questions only.

Please use the answer booklet provided.

Question 1

Examine and explain three motivations that drive entrepreneurs to expand internationally. How do these motivations influence strategic decision-making?

(20 marks)

Question 2

Examine the differences of a global entrepreneurial mindset from a traditional business mindset, and what qualities are essential for entrepreneurs operating in international contexts?

(20 marks)

Question 3

Demonstrate the role of secondary data in evaluating foreign markets. What are the two limitations of relying solely on secondary sources?

(20 marks)

Question 4

Examine the types of market environments would acquisition be a preferred entry strategy for international entrepreneurs? Highlight two factors that justify this approach.

(20 marks)

END OF EXAMINATION PAPER